



PRESS RELEASE: MTC SET TO OFFER “MTC SECURE CLOUD” SERVICE SOLUTIONS

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Namibia’s leading telecommunications solutions provider, MTC is set to deliver a comprehensive fiber internet and digital Cloud computing services for secure and reliable business solutions to government, public and private enterprises. This service (s) will be available to customers as of March 2019.

In its assertiveness and constant quest to bring about digital transformation and to efficiently, facilitate the end-to-end user – self-IT services delivery, MTC Namibia has collaborated with the Chinese Global ICT Leader, Huawei to offer the market with cloud product solutions, the “MTC Secure Cloud.”

Innovatively designed to offer a steady excellent data security and smooth back-up system on its virtual datacenters, this service offering came just a week after the company launched its fiber optic fast internet solutions for businesses.



PIC: Left to Right - Lu Baoqiang: Huawei VP Southern Africa Region, Tim Ekandjo: MTC Chief Corp Officer; Engelbrecht Nawatiseb: Namibian Deputy ICT Minister, Elvis Nashilongo: MTC Board Chair, Patience Kanalelo: MTC Chief Legal Officer and Li Ran Huawei: VP Southern Africa Region

Elvis Nashilongo, Chairperson of Board, MTC said, “At MTC we believe in innovation and we believe investing our people is an eventual investment. We are indeed very happy to be associated with Huawei enabling MTC to roll out these services, to maintain our position in the market; our clients and customers will remain the winners as we are embarking upon another road of digital transformation, MTC will help enterprises deliver a successful digital transformation.”

MTC Secure Cloud service solutions is an additional range to the company’s products and services’ portfolio which will facilitate, manage and offer enterprises a smooth and shielded access to the digital space at an effective cost.

MTC’s IT General Manager, Patrick Mushimba indicated that digital migration is upon us and physical data infrastructure is being phased out. Generally, it is becoming more difficult and expensive to keep up with the growing storage needs, whilst correspondingly needing to establish disaster recovery system thereto and for an enterprise to setup, an entire data center could be double the cost if not quadruple the cost of hosting these in the cloud. For a CFO the transition of Capex to OpEx is desirable move as cloud computing shifts IT expenditure to an either flat and predictable subscription payment model or pay-as-you-go model, which is an attractive benefit especially for startups. He (Mushimba) explained that sticking to the traditional way of hosting data “has a very high TCO as well as inefficiency, rigidity and ineffectiveness of IT operations – a lot of things you need to manage and control, need highly skilled resources that also don’t come cheap.

Cloud is a rented utility through single-tenancy i.e. private cloud or multi-tenancy, i.e. public cloud where there is no separate copy of the App for every tenant but just one that everyone shares and it’s flexible enough for everyone to customize for their specific needs, with a mixture of the two deployment models yielding a Hybrid cloud.

Mushimba further explained that “MTC Secure Cloud” will use the latest technology and it is highly secured, with stringent Service Level Agreement and shall be instantly be available from anywhere, anytime and offer more space for innovation and data storage; whilst ensuring flexibility, agility and scalability. Before securing a space on MTC cloud, customers will have the trial-before-purchase option.

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